



“What appealed to me most was the turn key solution they were able to offer”

- Tom Scott, Managing Director

Successful first facility for Guardian Self Store with several more planned

Location:	Berkeley Gloucestershire
Solution	Design, delivery and aftercare for two storey self storage facility
Results:	First site successful. Second site in Cirencester fitted out with several more sites planned

The challenge

This was Guardian Self Store's first project. The site was previously waste land and warehouses so managing director Tom Scott sought planning permission to develop it into a commercial site.

Having been aware of Kuboid for some years and been very impressed by their reputation, when the decision was made to move into the self storage industry, he didn't hesitate to get in



The solution

Kuboid conducted a site survey and invited the Guardian Self Store team to around their view own self storage facility. Pricing was agreed and drawings were produced and discussed at length, with Kuboid providing advice on what they felt would work best. Tom and his team really appreciated this input as they were so new to the industry.

“I think the whole relationship and the journey they take with you, especially as we were new to self store, is important. They have given us advice and ways to go to market from their experience.”

Construction of the site quickly followed, which included mezzanines, lighting, partitioning and the securing of building control, with Kuboid going above and beyond to deliver the highest quality service at every stage of the project. Tom recalls that when he had overlooked that electrics were required, Kuboid stepped in and supplied an electrician.

“It was all very much on the spot. But they don’t say ‘it’s your problem and it’s not part of the contract’, they have a can-do attitude.”

Following delivery of the site, Guardian Self Store were given access to Kuboid’s after care service which they regularly use.

“I just feel the relationship is continual. It’s not that we’ve dealt with them and that’s that. It’s very much that as we are developing different parts of the business, they are someone we go to talk to.”

The Result

Guardian Self Store’s Berkeley site launched in 2019 and quickly became successful, with lots of repeat business and great reviews. It offers 24/7 access which is beneficial for clients who want to access it in their own time. Tom

said they invested in advertising when the facility first launched but quickly found they didn’t need it. Guardian have since appointed Kuboid to deliver a second site in Cirencester, with several more planned.

Tom says that Kuboid is his partner of choice as they look after the delivery of the scheme so that he can concentrate on growing the business.

“From a business point of view, we’re trying to drive the business forward looking at clients. I want to make sure the building and construction of it is with ease and very straight forward – so Kuboid are a great partner.

“Unless you are an industry expert in self storage there are that many aspects to it that it’s much easier to go with one company who have a long background in it and can offer a turn key solution and that’s Kuboid.”

The full spec:

Range of unit sizes:

25 sq ft to 200 sq ft

Door Colour:

Navy Blue

Trim Colour:

White

Scope of works:

200 storage units, mezzanine, fire protection, electrics, floor painting, partition system

