



“Our experience working with Kuboid has been smooth and efficient.”

- Paul, Founder & MD

Kuboid exceeds expectations partnering with first purpose built UK self store

- Location:** Crawley, England
- Solution:** Design and delivery of an extension to a 4 storey self storage facility.
- Results:** On-time and within budget delivery. Customer looks forward to continuing partnership with Kuboid for a 6th site.

The challenge

Established in 1995, Easistore Founder and Managing Director Paul Glenister, saw an opportunity within the self storage market whilst working in the storage and materials handling industry and decided to start his own self storage business.

“Our claim to fame was that we designed and built the first purpose-built self store in the UK.”

After 30 years of building self stores and expanding the Easistore brand, Paul decided to go back into the marketplace and due to customer demand, he wanted to add an extension to his Crawley store.



Paul researched and contacted several self storage design and construction companies to help and advise him on bringing his vision to life. Kuboid impressed him the most due to their experience and can-do attitude. Kuboid responded to Paul's enquiry within 24 hours and a meeting was promptly arranged where they explored ideas and conducted a detailed survey. Paul was quickly impressed with the level of service and commitment to the project.

“We contacted a number of providers, but Kuboid had great customer service, speedy response, the proposal came back well designed and competitive, and they were very easy to deal with.”

Paul decided shortly after meeting Kuboid that he could trust them with the complicated extension and meet his high standards. The building was not a conventional rectangular shape, and both Paul and Kuboid acknowledged that the design and build would be challenging.

Kuboid's design team worked hard to overcome the challenges posed by the shape of the building and were able to find the best solution for Paul, maximising the Net Lettable Area.



“The extension was a fairly unusual shape, so Kuboid had to come up with some quite clever designs internally.”

The solution

Kuboid’s project management, design, manufacturing and construction teams set to work to extend the four floors, three of which included a mezzanine. The project was delivered within budget and on schedule.

“They did some clever tricks with the angle of the roof and managed to retain all 4-floor spaces. Kuboid added 18,000sq ft lettable space to the store.”

Paul recalls that Kuboid delivered on what they said, which can be hard to find in the construction industry.

“They did what they said, which is what you hope for, but unfortunately with a lot of contractors this doesn’t happen, so we’ve been delighted with the service and the finished product.”

The result

Since the site launch, the extension significantly enhanced the visibility of the building, and much quicker than expected - units started to fill. Paul couldn’t be happier with the finished project and wants to continue his partnership with Kuboid.

“We’ve been delighted with the way Kuboid have looked after us from a customer service point of view, we have another big project coming up next year and we look forward to working with Kuboid on that project.”



The full spec:

Range of unit sizes:
Door Colour:
Trim Colour:

15 sq ft to 300 sq ft
Aztec Yellow
White

Scope of works:
Partitions

