



“It’s not just about the large projects for Kuboid, it’s every type of customer.”

- Chris, Director

**Speedy Storage thrilled with high-quality facility extension and is now actively looking for future sites with Kuboid**

- Location:** Highbridge, England.
- Solution:** Design, delivery and aftercare for a facility extension.
- Results:** Customer plans to continue partnership with Kuboid for future sites across the Southwest.

**The challenge**

Speedy Storage Director, Chris, saw an opportunity within the self storage market when a building behind one of his current businesses became vacant. Chris looked at renting the space out to a commercial tenant, however, due to the fantastic location and visibility of the building he decided to implement self storage.

“The self storage business in itself is relatively simple.”

As an owner of multiple holiday parks in the Southwest, Chris has limited spare time, so the self storage industry appealed to him. Chris chose a supplier to help him build the first stage of his facility, and it wasn’t long until Speedy Storage was full.



Eventually, Chris decided he wanted to extend the facility, so he conducted industry research. He discovered that Kuboid were a market favourite and contacted the team.

“After we contacted Kuboid, they got back in touch with us promptly. They booked a site survey and talked us through how best to utilise the space. The customer service was great.”

**The solution**

Kuboid promptly completed the site survey and price proposal and they also went the extra mile for the customer and connected him with other self storage operators in the area.

“They were helpful with connecting me with other self storage operators in the area which has been a huge help with Speedy Storage establishing a brand.”

Once Kuboid completed the site survey and the quote was completed, Chris didn’t hesitate to partner with the self storage experts.

## The result

Kuboid ensured that the space was utilised and the team paid close attention to the previous specifications and aesthetics of the store so the new extension matched perfectly.

“They were great when surveying the space, and told us what type of units we’d want based on what they’d seen in the market from other customers.”

The Kuboid fit-out team completed the work quickly, and Chris was able to move new customers into the store a few days later. He was over the moon with the attention to detail and level of care that he received. Although the project was small, Chris felt just as important as the bigger customers.

“Kuboid’s fit-out team arrived on Wednesday, we were handed the space back Friday morning, and we had the first customer move in by Friday lunchtime.”

“It was a seamless integration, and from our perspective, Kuboid were brilliant.”

Chris couldn’t be happier with the well-designed facility and explains that since the expansion, the facility has been a huge success.

“Self storage has always been a bit on a side, but since our expansion, it has really taken off. We’ve now incorporated a full-time manager, and we’re actively looking for more sites across the Southwest, and when we find our next sites, we’ll be in touch with Kuboid.”

## The full spec:

**Range of unit sizes:**  
**Door Colour:**  
**Trim Colour:**

25 sq ft to 100 sq ft  
Poppy Red  
White

**Scope of works:**  
Partitions, Consultancy  
Aftercare

