



“I would recommend Kuboid to all, especially first-time operators.”

- Simon Gardner, Managing Director

First-time operator thrilled with smart and modern self storage facility

- Location:** North Walsham, England.
- Solution:** Delivery of a bright and modern self storage facility.
- Results:** Customer pleased with Kuboid’s delivery of the build despite challenges, and recommends Kuboid to all.

The challenge

Simon, a skilled professional with vast experience in the construction and development industry, decided he wanted a new venture. After a recent development which took place in a local business park, Simon kept one of his buildings aside and decided to take on a challenge - designing, building and running his first self storage facility.

It was important to Simon that he had ownership over the design, and the look and feel of the facility, but he needed some guidance, so he contacted industry experts, Kuboid.

“I was really impressed with Kuboid’s response when I first contacted them. They came back with some fantastic designs, and they were quite happy for me to tweak the designs during the process, which was something the other companies were resilient in.”



Simon and Kuboid worked together to produce a variety of designs, which included changing various room sizes, and adjusting where they were going to fit the office and the lift.

“Every time I made an adjustment to the design, Kuboid had to redesign multiple floors. I appreciated the time they spent redesigning and coming up with new ideas.”

Once the design was finalised Kuboid worked hard to a strict deadline so Simon could open his store on time. Simon had advertised the store opening day online, so it was crucial that Kuboid met the deadline as customers were already booked in.

The solution

The Kuboid team put in great effort installing three floors, with a dedicated project manager overseeing the site regularly to ensure a smooth process.

“As with all construction projects, we came across issues, but by speaking to Kuboid’s project manager and the rest of the team, they were solved really quickly which is the most important thing.”



The result

Once the construction of the facility was completed, Simon needed help and advice with fire safety and building regulations.

Although Simon has extensive experience within the construction industry, the regulations are slightly different for a self storage project.

“Kuboid were on hand to advise on elements that they weren’t necessarily always supplying but had experience in, being in the industry as long as they have been. They were really helpful with providing us with the relevant contacts.”

Once the build and installation were complete, the Kuboid installation team gave the facility one final clean and inspection with Simon to ensure he was happy before the final sign-off.

It was important to Simon that his Stuff Selfstore looked clean, fresh and modern, as that’s what he wanted to present to his customers. Simon was over the moon with the final result.

“For anyone looking to work with Kuboid, they’re not going to go wrong by partnering with them. Have a chat with the guys, get them on site, meet them, go through your plans, and take it from there. They’re great guys to work with.”

Stuff SelfStore opened just a few months ago, and Simon is already impressed with the store’s success.

The full spec:

Range of unit sizes:
Door Colour:
Trim Colour:

50 sq ft to 250 sq ft
Tangerine Orange
White

Scope of works:

Design, Partitions, Electrics,
Doors, Security, Painting,
Goods Lift

