



“Kuboid have old school ethics. They responded to our emails and calls promptly, as well as any questions we had at the start, throughout and after the project.”

- Ben, Director

## 150-year-old removals giant celebrates successful leap into self storage

- Location:** Beaconsfield, England.
- Solution:** Design and delivery of a self storage fit out in a 100 year old building.
- Results:** Customer thrilled with Kuboid’s support and is now a one stop shop for removals and storage.

### The challenge

For over a century, A.H Tripp & Sons successfully navigated the evolving removals landscape, transforming from a horse-and-cart operation into a modern logistics service with a fleet of lorries and vans.

“We’ve been in the removals game a really long time, it’s in our blood.”

Almost three years ago, the company decided to further enhance their service by venturing into the self storage industry. Initially, they started with containerised storage, but they soon realised the need to utilise their depot space more effectively.

“Self storage for us felt like the next step. We had containerised storage and we were moving our customers into other self stores so it felt like the next thing we needed to add to our business.”



The primary challenge was the age and history of the building, which presented numerous structural issues. Additionally, constructing a custom ramp and addressing various structural issues were crucial for preparing the facility for customer use. A.H Tripp & Sons needed a partner who could overcome these obstacles.

The director at A.H Tripp & Sons, Ben, found an advert for self storage construction experts Kuboid in an industry magazine and decided to reach out.

“When we got in touch with Kuboid it was a very tailored experience, and they were on the ball every step of the way. They really were communicating with us faster than the competitors, and that’s why we chose them.”

Kuboid brought a wealth of experience and a tailored approach to the project, addressing the unique needs of the historical building. The team conducted a thorough site survey of the building, identifying areas where bespoke solutions were required.



## The solution

“Every single panel needed to be cut to size to maximise the space we were able to use, all of this had to be done on site, it’s not something you can measure beforehand.”

The Kuboid team worked hard to install the partitions, mezzanine, fire protection, and electrics. The installation team constructed a custom ramp, which was meticulously planned to facilitate easy access for customers. Kuboid also tackled various structural issues head-on, ensuring the facility was safe, secure, and functional.

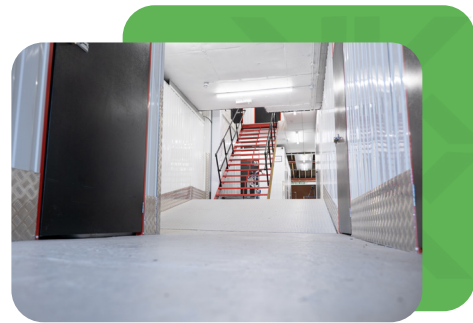
“Every single issue we faced Kuboid had a solution.”

With Kuboid’s expertise and support, A.H Tripp & Sons successfully transitioned into the self storage industry.

## The result

Today, A.H Tripp & Sons stand as a one-stop shop for both removals and self storage, providing comprehensive services to their customers. The company has not only expanded its service offerings but also strengthened its reputation for reliability and innovation. The venture into self storage has proven to be a valuable addition, and they couldn’t be happier with the final result.

“Removals and self storage come hand in hand, and I would recommend to all removals companies to take the leap.”



## The full spec:

**Range of unit sizes:**  
**Door Colour:**  
**Trim Colour:**

16 sq ft to 200 sq ft  
Black  
Red

### Scope of works:

Partitions, Mezzanine, Fire Protection, Fire Enclosure, Floor Painting, Electrics

