



“When we’re a partnership, we don’t make promises we can’t keep.”

- Chris, Head of Sales and Marketing at Kuboid

Kuboid delivers two monster builds with the largest owner and operator of self storage facilities across Europe

- Location:** Chiswick & Tottenham, England.
- Solution:** Delivery of two 7+ floor buildings on-time and within budget.
- Results:** Customer looks forward to continuing partnership with Kuboid.

The challenge

Shurgard is the largest provider of self storage in Europe, operating over 330 self storage facilities in 7 European countries. The company has a strong presence in major cities in the Netherlands, France, Sweden, the United Kingdom, Belgium, Germany, and Denmark.

Shurgard partnered with Kuboid to complete several small projects in London. One of these projects involved converting an old basement in Euston into a small, yet smart self storage facility.

Impressed by Kuboid’s dedication to each project and the quality of materials used, Shurgard decided to collaborate with Kuboid on two large-scale sites in the London market: Chiswick and Tottenham.



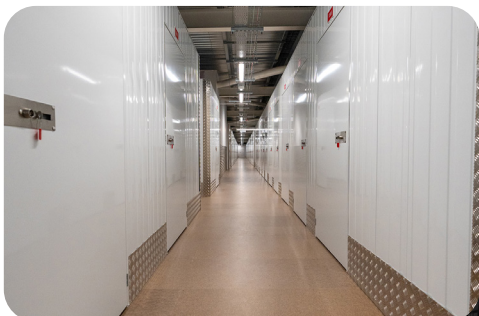
The Chiswick project was a challenge, and involved nearly 1,200 units spread across eight floors. Shurgard set a tight deadline, but the Kuboid team remained confident. The project included garage units which were to be placed outside the building’s entrance. Shurgard’s directive was clear: the project had to be completed quickly to start generating revenue.

Kuboid, leveraging nearly two decades of experience undertook thorough planning and got to work.

The solution

“Not just this project but any project we work on, time-scales and being able to adhere to them is extremely important for us and our customers.”

The team demonstrated expertise and efficiency as they overcame build challenges. Kuboid not only met the strict deadline but also exceeded quality expectations.



Just two weeks later, Kuboid began the Tottenham project, consisting of almost 1,300 units.

“Our team are so experienced, and we could use that experience to deliver all of our clients projects at the same time.”

The result

Demonstrating their dedication to high standards, Kuboid completed the project ahead of schedule, much to Shurgard’s delight.

“Whether it’s 1 unit or 2000 units you need built, we are capable to deliver anything from the smallest to the largest across the UK and Europe.”

Since the launch of both sites, the units quickly filled up, showcasing Kuboid’s capability and reinforcing Shurgard’s satisfaction with their partnership.

“Being able to finish a project in the right way, and being able to start the next with only a couple of weeks to get ready and planned for, is a testament to our team and the way in which we orchestrate ourselves to deliver our projects.”

Both Kuboid and Shurgard look forward to future projects together.



The full spec:

Range of unit sizes:
Door Colour:
Trim Colour:

16 sq ft to 275 sq ft
White
White

Scope of works:
Partitions

